



# **COURSE: Operations Management Analytics: Dealing with Operational Complexity**

**Professor**: Luis López Luis.lopez@incae.edu TA: Course website: Pre-requisite: None

## **Course Description**

This course is a study of how different strategic operational configurations work. The students in the course will develop the analytical skills necessary to evaluate and understand complex process behaviors and to make performance-improving decisions. Course participants will manage a simulated company that operates in a complex and data-rich environment. The students receive the company in a precarious situation, and they must plan and implement strategies to improve firm performance and achieve corporate objectives.

Throughout the course students will gain familiarity with key concepts in the field of operations management and will come to understand, by managing a complex operation, the interactions that take place between the operational side of a business and other functional areas of the firm, such as finance and human resource management. More importantly, the students will have to manage a complex operation in a highly engaging manner by developing and implementing strategies in association with teammates who are likely to be operating in distant places, other time zones, and within different contexts. To do so, the students must develop organizational structures and coordinating mechanisms for making timely decisions in an efficient manner over protracted periods. As teams see their performance develop alongside that of other student groups, a rich learning environment will ensue in which participants will learn concepts and execute strategies on strict timelines and under pressure.

## **Course Objectives**

At the end of this course, the student will have a good understanding of the fundamental concepts of operations management. The student will:

- 1) Understand that business processes require distinct configurations in order to attain different competitive objectives and to satisfy diverse customer needs.
- 2) Have a good understanding of process characteristics and that such notions are applicable to all productive realms and not just to the manufacturing one.
- 3) Develop a systemic view of the business.
- 4) Have a good understanding of how all firm functional areas can interact to achieve desired managerial objectives.
- 5) Use data extensively to support decision-making processes.
- 6) Be able to analyze a process and determine the constraints that limit process output.





- 7) Acquire abilities and knowledge in the following areas:
  - a. Long term capacity planning
  - b. Continuous-review inventory management systems.
  - c. The effects of variability upon production processes.
  - d. Dealing with shared resources and batching.
  - e. The effect that setups have upon planning an operation.
  - f. Different metrics used to measure process performance, such as utilization, processing time, resource capacity, throughput, throughput time, and work in process inventory.
- 8) Understand that managing a firm requires the development of mechanisms to coordinate and streamline the decision-making process.

# Course work

## **General Organization**

The course has three segments. In the first block, we will review basic operation management concepts. This review ensures that students have the necessary skills to understand and be able to manage the learning laboratory we will use in the second portion of the course. In this second block, the student will manage a hypothetical company over a period of approximately 5 days. During this period there will be a few short lectures related to issues taking place in the simulation (such as, for instance, the effects of variability, or inventory management). In the last portion, we will assess the results and reflect upon the lessons learned.

## Methodology

The methodological elements that comprise the course are:

<u>Case studies and readings</u>: Case studies provide an opportunity to understand and apply concepts in the context of real situations.

<u>Plenary sessions</u>: Class meetings to discuss the assigned cases and important notions in the readings.

Lectures: Topic-specific short lectures.

<u>Learning Laboratory (simulation)</u>: Students will have to make decisions over time in a simulated complex environment. There will also be one additional minor simulation very specific to certain topic.

# Grading.

Three Short case or exercise write-ups (individual 1-page): 24%

Performance during simulation (team, based on cash on hand attained): 16%

Simulation Report (team, 3 pages + exhibits): 40%

Class participation: 20%





# **Course material:**

Students will get logins and passwords to access the course website before the beginning of the course. All necessary reading material will be on the site at no cost.

# Each student needs to purchase one simulation software license. The cost of this license is US\$25 – twenty-five US dollars.

# Workload

We have designed the course so that students will need to dedicate about one hour and a half per day to it, on average. This is in line with expected work at the graduate level, which usually requires upwards of 10 hours per week per course. For a large portion of the course, students will be working in teams.

There are five synchronous sessions in this course, whose dates and times are as follows:

# NOTE: The times are for Costa Rica, which is GMT - 06:00

Plenary Session #1: Wednesday, September 21st, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00) Plenary Session 2: Friday, September 23rd, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00) Plenary Session 3 Wednesday, September 28th, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00) Plenary Session 4 Friday, September 30th, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00) Plenary Session 5 Thursday, October 6th, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

The following tables provide an idea of course progression (course material subject to change):



Week	Class	Individual Study (minutes)	Working on Simulation in teams (minutes)	Discussion forum (minutes)	Weekly estimated Time (minutes)	
1	1-Introduction to process analysis Exercises and short introductory lecture Reading: Process Fundamentals Class time: 100 minutes	160	0 minutes	25 minutes	365	
	2-Process analysis Case: The Morrison Company Reading: Class time 80 minutes	minutes				
2 (Simulation begins)	3-Operations Strategy and execution Case: Medica Scientific Reading: 80 Minutes					
	<ul> <li>4- Managing complex operations</li> <li>Reading: Medica Scientific simulation, instruction manual</li> <li>Lecture: explaining the simulation, meeting the team, planning the strategy</li> <li>80 minutes</li> </ul>	e Morrison Company he 80 minutes tions Strategy and execution edica Scientific tes ging complex operations Medica Scientific simulation, on manual explaining the simulation, the team, planning the tes gate Capacity Planning cture (Asynchronous) tes tory Management cture tes (Asynchronous) bility and its effect on process ance Medica Scientific simulation, the team, planning the State Scientific simulation, State Scientific simulation, Scientific simulat		45 minutes	515	
	5-Aggregate Capacity Planning Short Lecture (Asynchronous) 20 minutes					
3	<ul><li>6- Inventory Management</li><li>Short Lecture</li><li>20 minutes (Asynchronous)</li></ul>					
	<ul><li>7- Variability and its effect on process performance</li><li>Short Lecture</li><li>20 minutes (Asynchronous)</li></ul>		300 minutes	50 minutes	470	
	8-Lecture: Course Wrap and Student presentations 80 minutes	300 minutes 50 minutes 50 minutes with and 50 minutes with a second seco				
TIME TOTALS	480	300	450	120	1350	





# **Detailed schedule**

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WEEK	1							2							3							
DAY	Tu	₩e	Th	Fr	Sa	Su	Mo	Tu	₩e	Th	Fr	Sa	Su	Mo	Tu	₩e	Th	Fr	Sa	Su	Mo	
	20	21	22	23	24	25	26	27	28	29	30	1	2	3	4	5	6	7	8	9	10	
Activity																						1
Plennary		P1		P2					P3		P4						P5					
Individual study	X		X					X		X												
Team work												Х	X	Х	Х	Х	X					
Asynchronous Lectu	ire												X	X	X							
Simulation running												Х	Х	Х	Х	Х	Х					
Prepare final assig	nment	1																X	X			
Time required (min)																						
Plennary		100		80					80		80											
Individual study	80		80					80		60												
Team work												80	80	80	80	80	80	40	40			
Asynchronous Lectu	ire												25	25	25							
Forum	5	5	5	5	5			5	5	5	5	5	5	5	5	5	5					SUM=
TOTAL TIME	85	105	85	85	5	0	0	85	85	65	85	85	110	110	110	85	85	40	40	0		1350
																						MIN
Deliverables		С		С				С											R			
P1	PLEN/	ARY 1:	SKILL	EXERC	ISES																	
P2	PLEN/	ARY 2;	CASE:	MORR	ISON,	CASE \	WRITE	-UP DI	JE													
P3	PLEN/	ARY 3:	CASE:	MEDI	CA-SCI	ENTIF	IC, WR	ITE-U	P DUE													
P4	PLENI	NARY,	INSTR	UCTIC	NS FO	R SIM	ULATI	ON														
P5	WRAP-UP																					
С	SHORT INDIVIDUAL WRITE-UP																					
8	TEAM	REPO		SCONG	LEAD		AFDIC		NITIEIC													





## **Course Materials**

#### Week 1

**Plenary Session #1:** Wednesday, September 21<sup>st</sup>, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

Introduction/review of process design and analysis Process fundamentals, process analysis, and process design.

Topics to be learned:

Process diagramming, bottleneck, resource utilization, Throughput, Inventory, Throughput time, cycle time, Little's Law, Bottleneck, Labor utilization, Inventory and inventory turns, Make to stock, make to order, variability, the effects of variability.

Exercises: Operations Management skill exercises Reading: Process Fundamentals

In these two sessions, we will become familiar with some basic terminology. We will learn basic concepts like Process diagramming, resource utilization, throughput, Inventory, throughput time, cycle time, Little's Law, bottleneck, labor utilization, Inventory, inventory turns, make to stock, make to order, variability, and the effects of variability.

The note "Process Fundamentals" provides a good overview of process related topics. Please read the note carefully. Some concepts might be difficult at first, but they will become clear as we go along. After you read the note, please do the "Production and Operations Management Skills Exercises."

## Write-up due

**Plenary Session 2** Process analysis and design in action Case: The Morrison Company

Friday, September 23<sup>rd</sup>, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

It was Shauna Breen's first day as Director of Operations at The Morrison Company, a manufacturer of RFID smart tags. Her top priority was to find the underlying cause of company's production difficulties and to recommend a solution. Parts shortages, production inefficiencies, and other problems had plagued Morrison's management during the past year. The future also offered worries about capacity constraints in the face of rapidly growing demand.

Assignment questions

- 1. Identify and assess the operational problems occurring at The Morrison Company
- 2. Explain the differences between the production processes for the pharmaceutical product line compared with those of the retail product line. Why are they different?
- 3. What recommendations would you offer Shauna Breen about how to address those issues? Be specific about any policies or organizational changes you propose.
- 4. Propose a plan of action. Be specific as to actions, sequence, and priorities.

Write-up due





## Week 2

## **Plenary Session 3**

Wednesday, September 28<sup>th</sup>, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

5. Operations Strategy and Long-Term Capacity Planning

Case: Medica Scientific Supplement: Medica Scientific Exhibits as an Excel file

It is the High-Performance Team's first day in charge of Medica Scientific's MS-1 plant, a manufacturer of medical devices. The Board had just replaced the previous management team in its entirety. The new team's priority had been clearly stated by the Board: they had to revert a downward trend in available cash and to generate as much cash as possible before year's end. The team has started to the data for the last 50 days of operation. They are uncertain as to what actions are required to improve plant functioning.

Assignment questions

1-What is the problem facing Medica Scientific's MS-1 plant?

2-Examine Exhibits 1 and 3 of the case or the relevant information in the Excel supplement. What conclusions can you draw from these Exhibits?

3-Look at Exhibit 4 in the case and supplementary data and examine the characteristics of the plant. Look at both the custom and the standard lines. What differentiates the Custom Line from the Standard Line? Carefully note those differences.

4-How do you go about calculating process capacity? Estimate current capacity for both production lines.

5-How is raw material inventory managed? How would you determine an appropriate reorder point and ordering quantity for raw material inventory management?

6-As part of the newly formed managerial team recently appointed by the Board, what do you recommend to improve MS-1 performance?

## Write-up due

## **Plenary Session 4**

Friday, September 30<sup>th</sup>, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

Case Simulation: Medica Scientific; Operation Strategy and long-term capacity planning Reading: Medica Scientific simulation, instruction manual Review: Medica Scientific (the case study)

In this session we will explain the simulation Medica Scientific and will get the teams up and running. Students will start managing the operation





## Week 3

Teams work on the Medica Scientific simulation, and students participate in discussion forum as needed.

Three short lectures (asynchronous).

Activity:

Download the application OM Basics (by Processim Labs) either from the Google Play Store or the Apple Store and complete the challenges in the app.

Other readings to be delivered as needed by the instructor.

## Plenary Session 5

Thursday, October 6<sup>th</sup>, at 12:30 pm (This is the time at origin, which is in Costa Rica, GMT -06:00)

Simulation Debrief and course wrap up. No material assigned Final Team Report Due on Saturday October the 17th